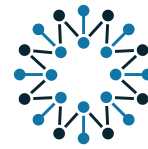


Grainger/CoVest Cost-Savings Program



CoVest
Sourcing Network

Shop with Grainger and Save

CoVest provides a robust Grainger solution to save time and money getting your industrial and MRO supplies. You'll find an impressive selection of products and services along with technical expertise to help you improve your bottom line.

Realize These Benefits

- 10% off the catalog list price as indicated on Grainger.com® at time of order on all Grainger catalog and online products
- Deeper discounts on select products you purchase frequently like Air Filters, Cleaning, Electrical, Safety, Metalworking and more
- FREE freight* on all orders included in the agreement, shipped ground transportation
- Access to more than 1,000,000 items from top brands
- Same-day shipping** on 99% of in-stock items
- After-hours emergency service—open up a branch any time—even nights and weekends (*a \$50 fee may apply*)

* Other freight charges will be incurred for services such as expedited delivery, special handling by the carrier, sourcing orders and shipments outside the continental United States.

** In-stock orders placed directly with the branch or on Grainger.com by 5:00 p.m. local time Monday through Friday will ship the same day within the continental United States.

Easy Ordering

- Internal procurement system
- Grainger.com®
 - 24/7 online ordering
 - Advanced search capabilities
 - Real-time product availability and order tracking
 - Create and manage personal lists

Additional Services

- Total cost of ownership—inventory, process, product standardization, savings identification
- Cost reduction and improvement programs for cleaning, lighting and safety
- Grainger Online SafetyManager® is a comprehensive tool to help review, build, maintain and track your safety management program
- Sourcing for hard-to-find products beyond the catalog

Note: Grainger Online SafetyManager® is provided by Grainger Safety Services, Inc. an affiliate of W.W. Grainger, Inc.

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KeepStock® Solutions for Inventory Management

Grainger KeepStock solutions help you organize, track and order frequently used products and supplies. Choose from a full suite of options to help you save time, space and money including: simple labeling and barcode scanning to mobile ordering, on-site servicing and secure dispensing.

Learn more at grainger.com/keepstock

Note: Grainger KeepStock® Solutions are subject to customer eligibility and agreements.

CoVest Sourcing Network provides leveraged pre-negotiated agreements for indirect goods and services, yielding immediate savings. Member companies rely on CoVest to drive down costs by leveraging the total group spend, providing best-in-class pricing and value-added services. No up-front costs, long-term commitments or investments are required to join the network.

Start Today

For Questions About CoVest Services:

Edmund Lee, Director

216-325-5117

edmund.lee@covest.com

For CoVest Member Questions:

Patrick Russo, Vice President of Marketing

216-325-5128

patrick.russo@covest.com

For Questions About Grainger:

Aaron Reed, Corporate Sales Manager

410-746-0412

aaron.reed@grainger.com

or

Julie Derby,

Corporate Program Manager

224-214-8651

julie.derby@grainger.com

Grainger Customer Care

888-361-8649

Monday–Friday

7 a.m.–7 p.m. (CT)



GRAINGER®
FOR THE ONES WHO GET IT DONE